

A PARTNERSHIP MOODE IN THE AVEN



Those who see themselves as aficionados of sport fishing and luxury cruisers inevitably find their way to Boating World's offices, or their moorings at Cape Town's Granger Bay and Durban's marina. They come in search of the best and most contemporary imported and pre-owned craft. Managing Director Derrick Levy puts it down to pleasure seeking. 'Discerning boaters are always on the lookout for new leisure opportunities. We aim to find the perfect solution and in the style to which clients are accustomed.' That they understand what clients are looking for comes down to Boating World's highly skilled sales consultants, whose reputation for superb care and service has been carefully nurtured under Levy's guidance. Quality, comfort, power, aesthetics and a full range of mod-cons are always taken into account as a necessary part of any luxury craft investment, and these criteria receive the greatest focus and attention.

Boating World is not only an importer of luxurious sport fishers and cruisers from six to over 30 metres, as well as locally manufactured craft, it is also renowned for its award-winning international motor-yacht brands, Fairline and Riviera. What's more, they are also distributors of the revolutionary Airberth Lift systems and Pierplas mooring options.

Fairline boats are dubbed the 'Mercedes of the waterways'. The UK boat builder has 40 years of experience, and has gained international recognition for design excellence and quality. This is reflected in models such as their sporty Targa and flybridge Squadron cruiser ranges.

Riviera, the iconic Australian boat manufacturer, has produced stunning options for over 30 years. They develop and fine-tune products annually, and regularly introduce new products and exciting enhancements to popular models. The Riviera Sport Yacht, Flybridge, Offshore Express and Motoryacht ranging from 10 to 26 metres were tailor-made for our rugged coastline. These craft are perfect for entertaining, cruising and also for serious sport fishing.

In addition to supplying luxury craft, Boating World's services include brokerage, charters, skippers' training and marine insurance. They also offer an exciting luxury boat share co-ownership programme, which is fast growing in appeal. As we write, shares are being snapped up by sophisticated boaters looking for

stress-free leisure time, overseen by Boating World.

RIVIERA 53 CO-OWNERSHIP

The co-ownership programme includes some of the most luxurious craft in the country, which means you can now glide out for the perfect day-cruise, or enjoy sundowners off Clifton.

Due to luxury boat co-ownership becoming so popular, a superb Riviera 53 2012 model has just been thrown into the mix... and is causing quite a stir. The magnificent 18.3-metre long craft is to be based in Cape Town, where admiring onlookers can take a chance to indulge their fantasies – such as sitting back and looking from a private offshore vantage point as afternoon merges into evening; all while being served scrumptious snacks and cocktails, prepared in the chef-style galley. Shares in Riviera are priced at R2.55-million each. Three shares have already been purchased, with four shares remaining. This is a magnificent cruising motor yacht that offers the best of all worlds. Luxury and comfort remain uncompromised, and guests are welcomed by a new generation of personal customisation and technology.

On the subject of technology, the Riviera 53 has loads of action on offer. Enjoy an adrenaline-pumping, breath-taking race against the elements by pushing the throttles flat and letting the incredible power of the triple IPS600 Volvos blow you away. Top speed is around 35 knots, from where you can tap back to 23 knots for comfortable cruising with barely any sound from the engines. The ride is smooth, stable and dry. Handling is superb and for sheer exhilaration, this craft is hard to beat. The Riviera 53 is also ideal for our rough coastline, as it offers exciting acceleration, greater fuel economy, low noise levels and absolute comfort. While some of your guests recline in the plush saloon, others may prefer the spacious cockpit area outside, from where they view whales, penguins and other marine life.

Everyone will enjoy the view from the flybridge, which is accessible via an internal staircase. Even more impressive is that at least 10 people can be seated in comfort, with every mod-con available – from an icemaker to a full-width >>



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AND QUALITY IS KEY TO MATCHING
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electric sunroof. When all's said and done, the gentle murmur of the waves will provide an amazing night's sleep for six to eight overnight guests in the beautifully appointed staterooms. This includes a breathtaking full-beam master suite with a king-size bed set, a two-seater couch and a separate walk-in wardrobe complete with an intelligently designed bathroom. Wake up to crisp, fresh sea air and the delicious aroma of a champagne breakfast on the cockpit before the next day's play begins.

For longer, overnight trips, visit spots like the tiny Dassen Island (great for crawfishing), Langebaan or Knysna. With the 53's standard 3,500-litre fuel tank you can even set your sights way up the West Coast to Saldanha Bay, or on Mozambique in the east – all perfect getaway destinations.

Luxury boat share co-ownership offers enthusiasts an affordable investment opportunity, while maximizing their leisure time. It's all fun and no work thanks to Boating World's amazing back-up service, which takes care of everything from cleaning to repairs. Simply walk on, enjoy, lock-up and leave it to Boating World to take care of the rest.

RIVIERA 3600 SPORT YACHT CO-OWNERSHIP

The Riviera 3600 Sport Yacht – with its seamless blend of luxurious tranquility and extreme performance – is all about adventure. Far-off horizons are reachable, secret shores open for exploration, and the exhilaration of just getting there crowns the experience – whether cruising gently, or speeding at full force.

Boaters are scrambling for shares in this piece of boating heaven. For only R491,000 (10% of the total cost for part-owners of this luxury imported yacht), you can enjoy top-class boating – and shares are still available.

The 11.73-metre stylish entertainer is beautifully streamlined, her aesthetics belying excellent sea-handling capability. The twin Diesel

Volvo D6 270HP engines and 1,000 litres of fuel provide the necessary power and capacity to reach any number of exotic destinations. Try a cruise to Sandy Bay off Cape Town, park offshore to take in the view, swim and enjoy lunch and drinks as the water laps the hull of the Riviera 3600 SY. Or how about an historic trip to Robben Island, or even up the West Coast to Club Mykonos? Why not venture further afield to Saldanha or Knysna?

The spacious al fresco-style living aboard this craft is truly inviting, with space and comfort enough for a whole party of guests to enjoy on-water entertainment in style. At least 12 day-visitors can revel in the air-conditioned, plush surroundings with every convenience right at hand. It's perfect for dolphin and whale watching – the 3600's single-level configuration offers plenty of seating and unhindered viewing through the expansive interior windows, or outside from the large cockpit area. It's probably the most perfect craft for overnights, sleeping up to six passengers – maximising weekend enjoyment on this craft.

With all that the Riviera 53 and 3600 SY have to offer, the idea of co-ownership sounds like the perfect investment. Think about it. There's no work involved – just sheer pleasure, because Boating World will take care of the rest...

We chatted with Steve Slaney, a co-owner of the 3600 Sport Yacht. Slaney, who recently experienced the thrill of the escape along with his family and friends, had this to say: 'Not only are we overjoyed by the purchasing of the Riviera 3600 SY, they have made us feel part of their Boating World family too.'

When we quoted Slaney's words to Managing Director Derrick Levy, a knowing smile crossed his lips. 'We're just looking forward to introducing many more big boat enthusiasts to the world of co-ownership.' ©

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WHILE SOME GUESTS RECLINE IN THE PLUSH SALOON, OTHERS MAY PREFER THE SPACIOUS COCKPIT AREA OUTSIDE, FROM WHERE THEY CAN VIEW WHALES, PENGUINS AND OTHER MARINE LIFE

